**FAPESP-CDTI Application Form**

**General guidelines:**

* the applicants must demonstrate their technical and organizational capabilities for the proposed development;
* the proposal must be sent in English to CDTI and FAPESP;
* the budget in this form must be expressed in United States’ dollars. For FAPESP budget, please consider US$1 = R$3,40;
* fields for institutions # 3 and # 4 should only be completed when, in addition to the Brazilian and Spanish companies, there are other entities participating in the project, such as R&D institutions, for example.
* This document must be co-signed by the companies involved

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| **Project Tittle** | **..** |
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| **Short Title** | |
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| **Contacts**    **Spanish Company** | | **..** |
| Company name | | |
| Number of employees | Net income (USA $) | |
| Contact person | Tittle | |
| Address | Tel | |
|  | Fax | |
|  | E-mail | |
|  | Web page | |
| Activities   * Main economic activities (in % of the net income for each market segment); * Competitive strategy used in each market segment; * Company innovative capability (past history, well and ill succeeded cases, own and third part resources employed) | | |
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| **Brazilian Company** | |  |
| Company name | | |
| Number of employees | Net income (USA $) | |
| Contact person | Tittle | |
| Address | Tel | |
|  | Fax | |
|  | E-mail | |
|  | Web page | |
| Activities   * Main economic activities (in % of the net income for each market segment); * Competitive strategy used in each market segment; * Company innovative capability (past history, well and ill succeeded cases, own and third part resources employed) | | |

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| **Institution # 3** | | |
| Name | | |
| Number of employees | Net income (US$) | |
| Contact person | Tittle | |
| Address | Tel | |
|  | Fax | |
|  | E-mail | |
|  | Web page | |
| Activities | | |
|  | | |
| **Institution # 4** | | |
| Name | | |
| Number of employees | Net income (US$) | |
| Contact person | Tittle | |
| Address | Tel | |
|  | Fax | |
|  | E-mail | |
|  | Web page | |
| Activities | | |
| **Planned technologic development** | | **..** |
| * What needs will be addressed by the project’s outcome? * What are the objectives of the project? * What are the differences between the project´s outcome and those solutions already available in the market? * Comments about the industrial protection (Is there any restriction? The outcomes may be patented? How will the knowledge acquired in the project development be protected?) * What is the intended innovation degree (new to the firm, new to the market or new to the world)? | | |

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| **Market**   * y la participación de cada entidad en su explotación comercial; | **..** |
| * What is the target market for the new product, process or service? * What is the role of each organization in its commercial exploitation? * What are the expected competitive advantages for each partner? * How the competitive disadvantages will be overcome? * How the actual implementation of the outcome of the project will be done and what is the estimated investment for it? * What are the strategies to compete in the target market? | |

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| **Definition of each partner’s role in the development of the project**  Name of each partner and a brief description of their technical role in the project. | **.** |
| **Spanish Company** | |
| **Brazilian Company** | |

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| **Institution # 3** |
| **Institution # 4** |

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| **Schedule** (please, highlight the main milestones of the project, inserting as many lines as necessary) | | | | **..** |
| **Project milestones** |  | **Length (in months)** | **Starting date** | |
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| **Estimated Budget** (please, inform the estimated budget for each phase discriminated above) | | | | **..** |
| **Project milestones** |  | **US$** | **%** | |
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| **Total project budget** | |  |  | |

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| **Financial commitment of each partner** | | | **..** |
|  | **US$** | **%…** | |
| **Spanish Company** |  |  | |
|  |  |  | |
| **Brazilian Company** |  |  | |
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| **Institution #3** |  |  | |
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| **Institution #4** |  |  | |
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| **Non-Financial commitment of each partner** | | | **..** |
|  | **US$** | **%…** | |
| **Spanish Company** |  |  | |
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| **Brazilian Company** |  |  | |
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| **Institution #3** |  |  | |
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| **Institution #4** |  |  | |
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| **Other technology cooperation programs**  Are the companies engaged in other programs of technology cooperation? Which ones? | **..** |
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| **Externalities**  What are the positives and negatives impacts of the project, considering social, economic and environmental issues? |  |
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| **Partners Agreement** | **..** |
| Do the partners have a Memorandum of Understanding or other formal agreement? If so, please add a copy of it to this form.  If not, what will be the basis for the agreement to be signed?  **(A formal agreement will be mandatory in the second evaluation phase.)** | |

**CO-SIGNATURES (All partners)**