

**7th German-Brazilian Dialogue on Science, Research and Innovation  
Working and Learning in the Digital World**

# **New Technologies and the Changing Nature of the Work**

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**Fapesp – 30.10.2018**

# Fears

1. Since the Industrial Revolution, mechanization has been controversial. Machines pushed up productivity, raising incomes per capita. But they put people out of work, reduced their wages and diverted the gains from growth to businesses
2. Now, robots are threatening work, wages and equality
3. Are the gains of technological progress destined to benefit only the top 1% of earners?

**Based on history, the answer is: No**

Despite mechanization, people have found jobs. Innovation has transformed living standards. Life expectancy has gone up. Basic health and education are widespread

# Remarks

As researchers, we must recognize that there have been long periods of economic history in which things did not work out well. And we have to wonder whether we are in another era

1. As global economy is integrated, new technologies in one place affects work in others
2. The technological revolution that spread prosperity in the West could not be replicated in the East, where we have modern 'underdeveloped countries' (Africa and South America)
3. In the past four decades the world has seen many job losses, falling real wages, and rising inequality as the gains from growth moved to the top 1%

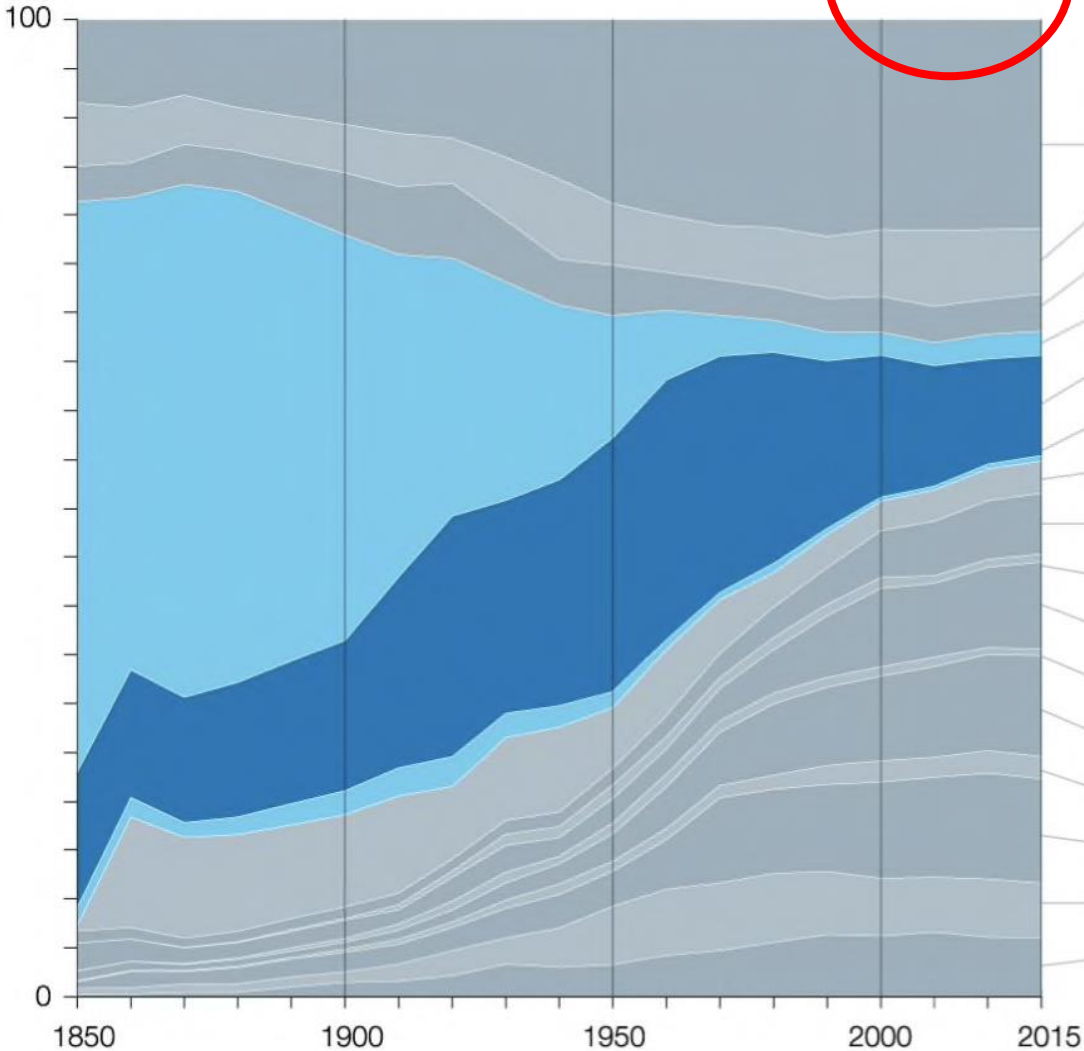
But most analysts say that the economy has always adjusted, and in the future it always will. Right?

# Dilemmas

- Did the 'adjustment' end in 1970, or are the recent negative trends just a blink?
- Might what was normal in 1850–1970 will return soon, with new gains in productivity and wages?
- Could be. But let's take a look at the trends.

History shows that technology has created large employment and sector shifts, but also creates new jobs.

Share of total employment by sector in the United States, 1850–2015, % of jobs



Employment change, 1850–2015, Percentage points

Sector	Employment change (Percentage points)
Trade (retail and wholesale)	12.8
Construction	0.3
Transportation	0.2
Agriculture	-55.9
Manufacturing	-3.6
Mining	-1.3
Household work	2.71
Professional services	5.0
Utilities	0.8
Business and repair services	6.1
Telecommunications	0.7
Healthcare	9.3
Entertainment	2.2
Education	9.9
Government	4.9
Financial services	5.9

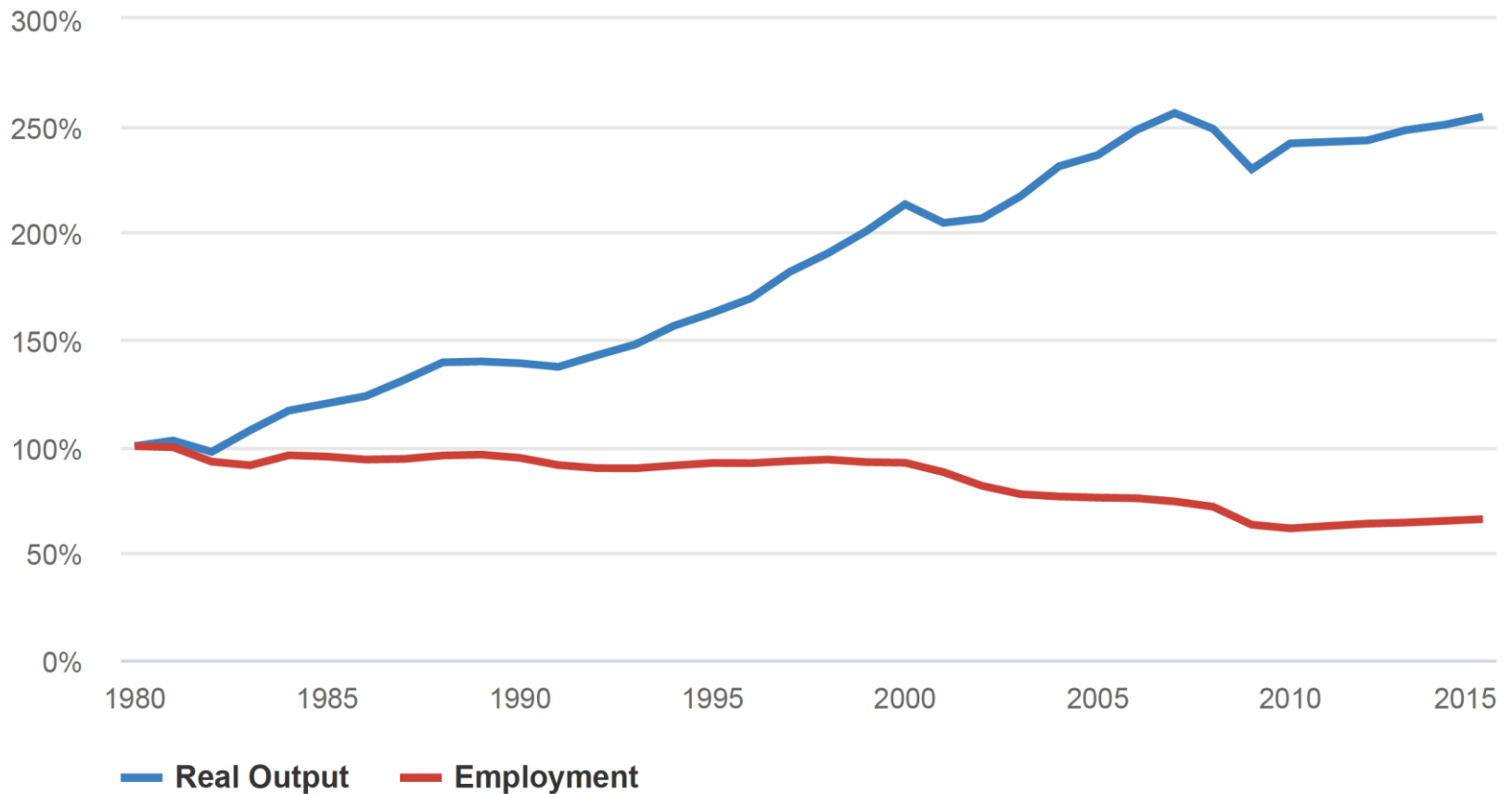
Source: IPUMS USA 2017; US Bureau of Labor Statistics; McKinsey Global Institute analysis

**There are new realities relating  
Productivity, Jobs and Income**

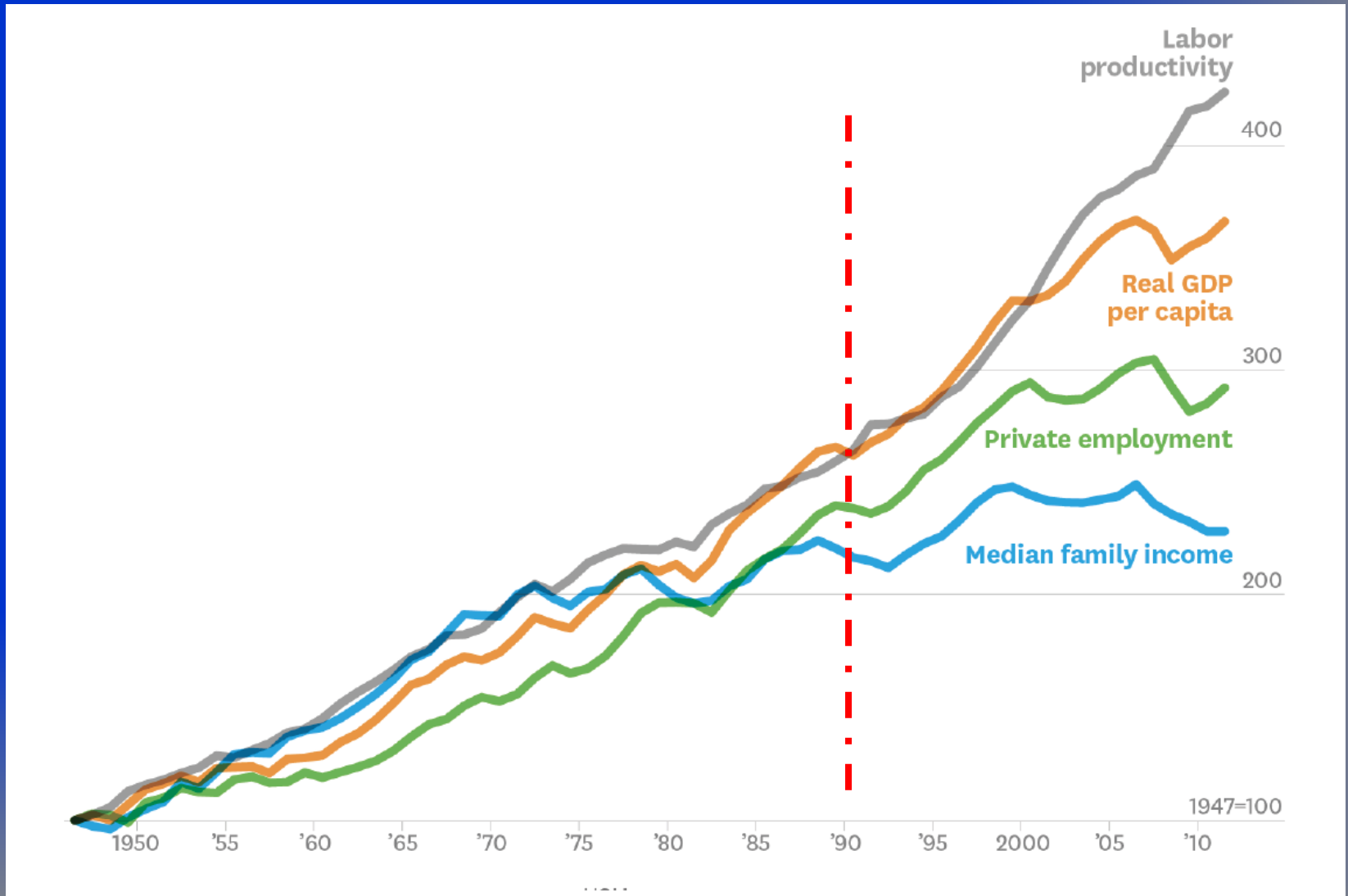
# U.S. Productivity and Jobs

## More Output, Less Employment

The manufacturing sector has gotten more productive, while giving fewer people jobs (compared to 1980 levels).



# Productivity / GDP per capita, Jobs, Average Family income

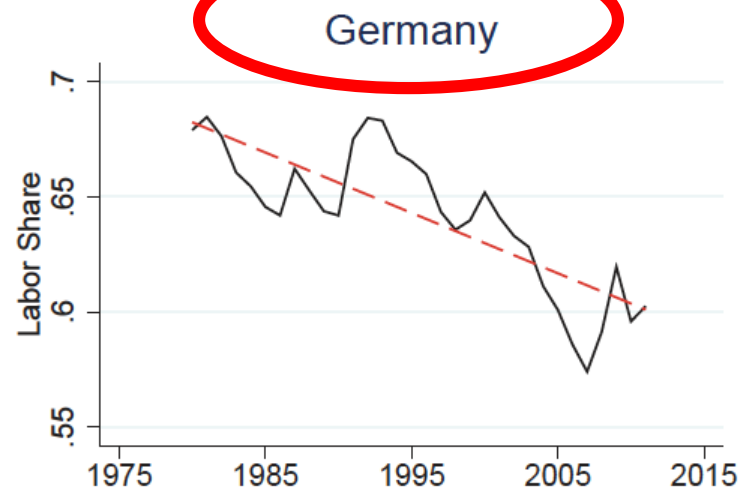
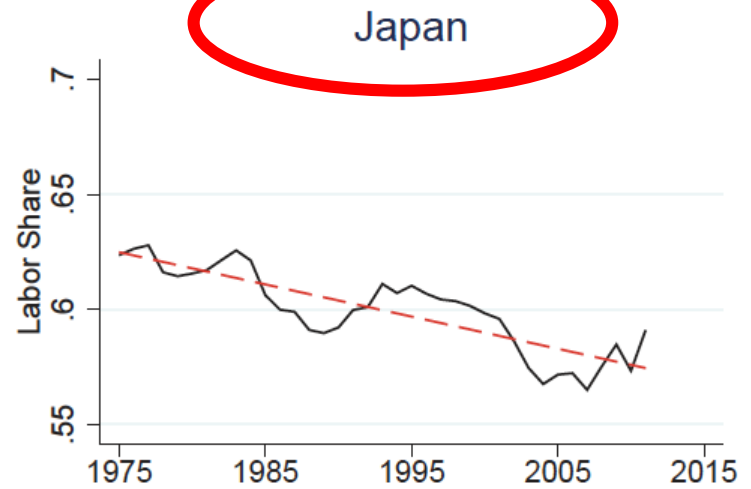
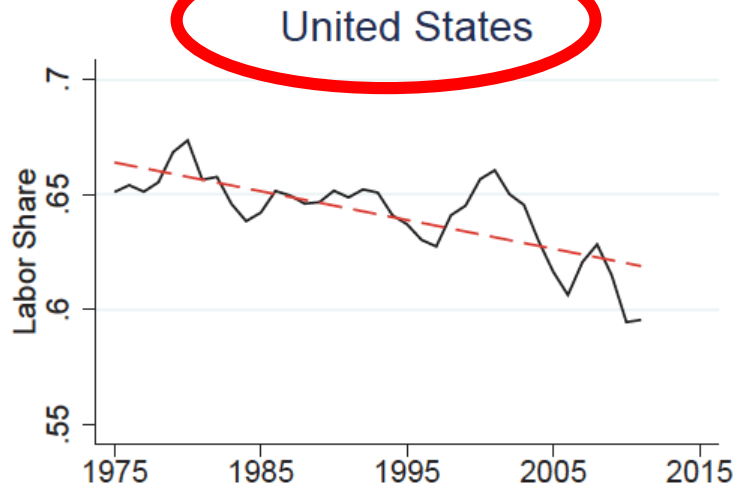


Source: Brynjolfsson & McAfee, "Why the Middle Class is Shrinking," Harvard Business Review, November 5, 2015



# Global Decline of the Labor Share

(selected countries)



# Worrisome Data

- In many cases, wages have been falling in real terms over the past four decades.
- The rise in inequality has shown that could be an inflection point in economic history
- A deviation of this magnitude suggests that the new pattern may not be transitory

**What is diferent?**

**Why the difference?**

# High Impact of Automation

## Example occupations

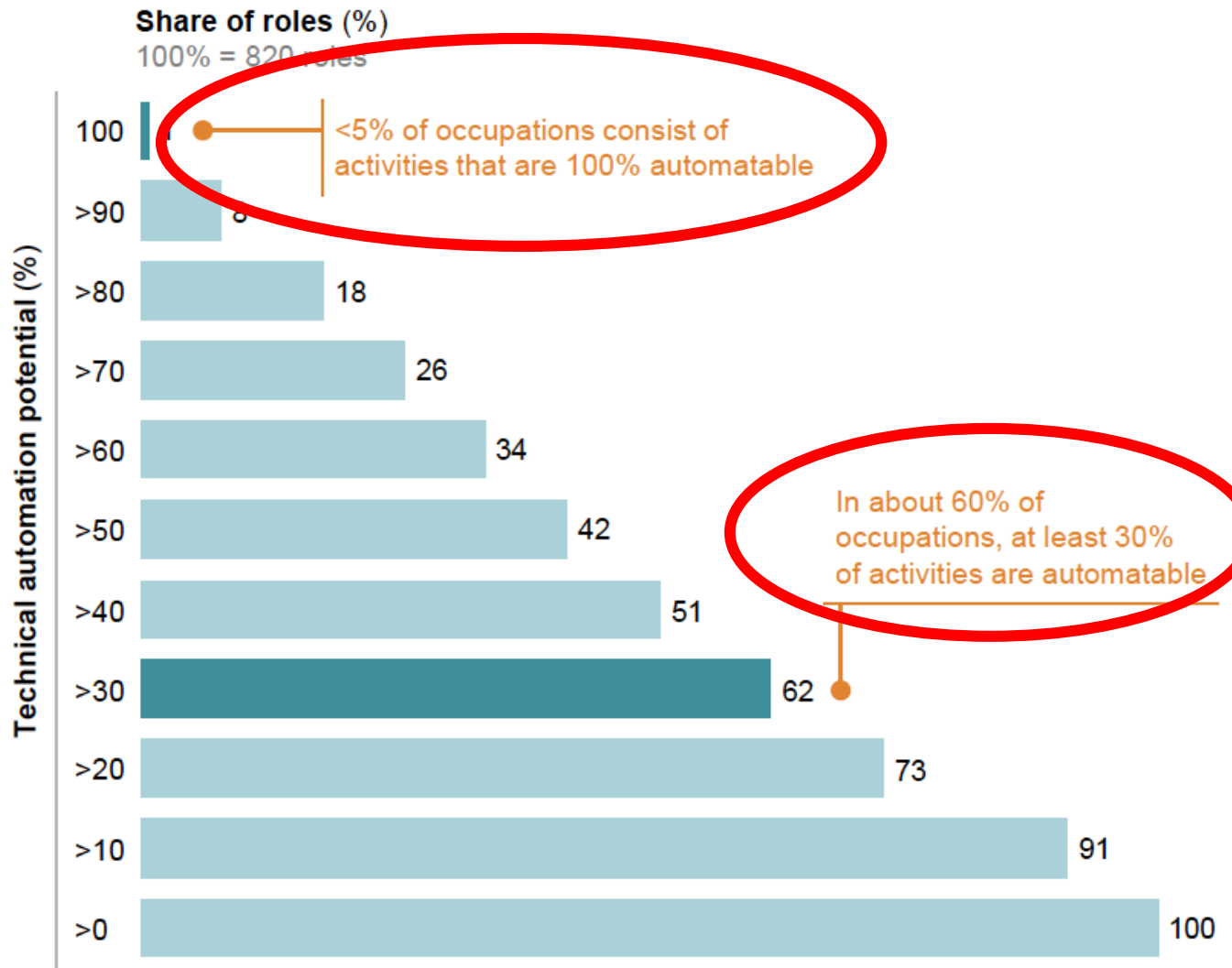
Sewing machine operators, graders and sorters of agricultural products

Stock clerks, travel agents, watch repairers

Chemical technicians, nursing assistants, Web developers

Fashion designers, chief executives, statisticians

Psychiatrists, legislators



Research results on automation are not conclusive about overall impact

### Predicted Jobs Automation Will Create and Destroy

When	Where	Jobs Destroyed	Jobs Created	Predictor
2016	worldwide		900,000 to 1,500,000	<a href="#">Metra Martech</a>
2018	US jobs	13,852,530	3,078,340	<a href="#">Forrester</a>
2020	worldwide		1,000,000-2,000,000	<a href="#">Metra Martech</a>
2020	worldwide	1,800,000	2,300,000	<a href="#">Gartner</a>
2020	sampling of 15 countries	7,100,000	2,000,000	<a href="#">World Economic Forum (WEF)</a>
2021	worldwide		1,900,000-3,500,000	<a href="#">The International Federation of Robotics</a>
2021	US jobs	9,108,900		<a href="#">Forrester</a>
2022	worldwide	1,000,000,000		<a href="#">Thomas Frey</a>
2025	US jobs	24,186,240	13,604,760	<a href="#">Forrester</a>
2025	US jobs	3,400,000		<a href="#">ScienceAlert</a>
2027	US jobs	24,700,000	14,900,000	<a href="#">Forrester</a>
2030	worldwide	2,000,000,000		<a href="#">Thomas Frey</a>
2030	worldwide	400,000,000-800,000,000		<a href="#">McKinsey</a>
2030	US jobs	58,164,320		<a href="#">PWC</a>
2033	US jobs	67,876,460		<a href="#">Oxford University</a>
2035	US jobs	80,000,000		<a href="#">Bank of England</a>
2035	UK jobs	15,000,000		<a href="#">Bank of England</a>
No Date	US jobs	13,594,320		<a href="#">OECD</a>
No Date	UK jobs	13,700,000		<a href="#">IPPR</a>

\*Values that were given as percentages were converted to number of jobs based on the number of jobs in the US when the prediction was made according to the BLS

# What we do know?

- **Innovation will continue to accelerate**
- **Emerging countries need to act to ensure they can compete in the economy**
- **They will have to invest in their people with a sense of urgency**
- **especially in health and education, the building blocks of human capital**
- **But right now too many countries are not making these critical investments**

# Three types of skills are increasingly important

1. **Advanced cognitive skills (complex problem-solving)**
2. **Sociobehavioral skills (such as teamwork)**
3. **Skill combinations (reasoning and self-efficacy)**

**Building these skills requires strong human capital foundations and lifelong learning**  
**Are developing countries working with that kind of priority?**

# Responding to the changing nature of work

New technologies



Changing Skills

Public Policy to open new opportunities and mitigate negative effects of change

Education

Larger social protection

Competitive markets



# Researching and Debating are Essential

## Three examples

- Universal basic income
- Taxing robots
- Companies are responsible for requalifying employees targeted to be fired

**Trends are trends.**

**New technology cycle is just at the beginning**

**There are opportunities to speed up and make new technologies work for everyone**

**But it would be better to wake up quickly**

# Thanks

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